

DAISY COUNT IT UP LEAF

Petal Purpose: When girls have earned this leaf, they'll know how their cookie money adds up.

Activity Plan Length: 1.5 hours

Time	Activity	Materials Needed
15 minutes	Getting Started <ul style="list-style-type: none"> Girls recite the Girl Scout Promise + Law and sing the Girl Scout Daisy song. 	<input type="checkbox"/> (Optional) Girl Scout Promise and Law poster <input type="checkbox"/> (Optional) Girl Scout Daisy song lyrics poster
15 minutes	The Cookie Booth <ul style="list-style-type: none"> Girls will find out how much cookies cost. 	<input type="checkbox"/> Small boxes (cookie boxes or shoe boxes) <input type="checkbox"/> Play money
15 minutes	Cookie Concentration <ul style="list-style-type: none"> Girls will learn about the different kinds of cookies. 	<input type="checkbox"/> Copies of the Cookie Memory Cards (one set for each group of 3-4 girls)
20 minutes	Cookie Goal Flower Garden <ul style="list-style-type: none"> Girls will set a sales goal. 	<input type="checkbox"/> Poster Board/tri-fold backdrop <input type="checkbox"/> Stem, leaves, flower center templates <input type="checkbox"/> Construction paper or card stock (green, yellow, and three other colors) <input type="checkbox"/> Petal templates (three for each girl, one of each "other" color) <input type="checkbox"/> Crayons, markers, or colored pencils <input type="checkbox"/> Tape or glue <input type="checkbox"/> Scissors (one for each girl)
10 minutes	Snack <ul style="list-style-type: none"> Girls will have a snack and topic discussion. 	<input type="checkbox"/> Healthy snack
15 minutes	Wrapping Up	<input type="checkbox"/> (Optional) Make New Friends song lyrics poster

Getting Started

Time: 15 minutes

Materials Needed: (Optional) Girl Scout Promise and Law poster, (optional) Girl Scout Daisy song lyrics poster

Welcome everyone to the meeting, recite the Girl Scout Promise and Law, and sing the Girl Scout Daisy song.

Activity #1: The Cookie Booth

Time: 15 minutes



Leaf Connection: Step 1 — Find out what cookies cost

Materials Needed: Small boxes (such as cookie boxes or shoe boxes), play money

Prep Needed:

- Gather materials and supplies.
 - Print out play money (or use your own set).
1. Tell the girls the cost of one box of Girl Scout Cookies. (Check with your troop cookie manager or the council for the current rate.)
 2. Have girls set up their own make-believe cookie booths using the small boxes as pretend boxes of cookies.
 3. Girls will take turns “purchasing” and “selling” boxes of cookies to each other using the play money.
 4. Have girls use different combinations of coins and bills to purchase a box of cookies. Once they master their initial sales, have them try putting money together to purchase two boxes of cookies.

NOTES:

- This activity can be challenging for kindergarten Daisies. You might have to provide a lot of assistance to younger girls who are still learning basic addition and currency.
- You can also create a poster that includes cookie to dollar ratios (ex. 1 box = \$5, 2 boxes \$10, etc.)
- For younger girls, you can focus more on the practice of selling cookies or customer service instead of focusing on money. For example, if a customer asks how much a box of cookies costs, the girls know to respond “\$5.” Girls can also practice how to respond if someone says no to their sales pitch. They can role-play answering different customer questions. Work with the girls to remember to thank customers whether they purchase cookies or not.

Activity #2: Cookie Concentration

Time: 15 minutes

Leaf Connection: Step 2 – Learn about different kinds of cookies

Materials Needed: Cookie Memory Card game

Prep Needed:

- Make copies of the Cookie Memory Card game and cut apart (one set for each group of three to four girls).
1. Share with the girls the different types of cookies in this year’s Girl Scout Cookie Program (Thanks-A-Lot, S’mores, Lemonades, Shortbread, Thin Mints, Peanut Butter Patties, Caramel deLites, Peanut Butter Sandwich, Caramel Chocolate Chip). Point out the different colors of boxes that help identify them.
 2. Split the girls into small groups of three to four. Give each group a set of cards and explain the rules of the game.
 - Mix up the cards and place them face down in a grid pattern on the table or floor.
 - The first girl turns two cards of her choice face up.
 - If they match, she takes these two cards and takes another turn.
 - If they do not match, she turns them face down, without changing their position in the layout, and then it is the next player’s turn.
 - Play continues until all cards are gone.
 - The girl with the most pairs wins the game.

Activity #3: Cookie Goal Flower Garden

Time: 20 minutes

Leaf Connection: Step 3 – Set a sales goal

Materials Needed: Petals template (three for each girl); construction paper or cardstock - three different colors for the petals, green for the stem and leaves, and yellow for the center goal circle; coloring utensils; scissors; glue or tape; tri-fold or poster board

Prep Needed:



- Make copies of the petal templates. You can either pre-cut these before the meeting or let the girls cut them out themselves during the meeting.
 - Make Troop Goal Board Background: Buy a piece of poster board or a tri-fold display. Trace the templates onto cardstock (three stems and three leaves) and then cut them out. Attach them to the board.
1. Explain to the girls that by selling cookies, their troop can earn money to help others, and to do fun things. By setting a sales goal, they can make sure they earn enough money to do the things they want to do.
 2. Ask the girls if they know what a goal is. If not, explain what a goal is to them.
 3. Let the girls know that they will be coming up with three different goals tonight. First, will be a service goal or one where girls can help others. The second goal will be related to a fun activity the troop can do together. The third goal will be how many cookie packages that they would like to sell.
 4. Pass out the petal templates to the girls. If the girls are cutting the petals themselves, help them cut the petals using the dotted lines as guides.
 5. Ask the girls to draw or write their three goals on the petals. (You can help them write their goals if necessary.) When they are finished, have girls tape their flower petals onto the flower that corresponds to their goal on the poster board.
 6. Ask the girls to share their goals. Then, as a group, decide what the troop's goal will be for each area. Write the goal in the center circle. (For sales goal, add up all of the girl's cookie package goals.)
 7. Bring the tri-fold or poster to each meeting during the Girl Scout Cookie sale to remind the girls of their goals.

Activity #4: Snack Chat

Time: 10 minutes

Leaf Connection: Questions link to leaf theme

Materials Needed: Healthy snack

1. While enjoying snack, here are some things for girls to discuss:
 - What is your favorite Girl Scout Cookie?
 - Can you name each of the Girl Scout Cookies?
 - Who will you sell Girl Scout Cookies to?

Wrapping Up

Time: 10 minutes

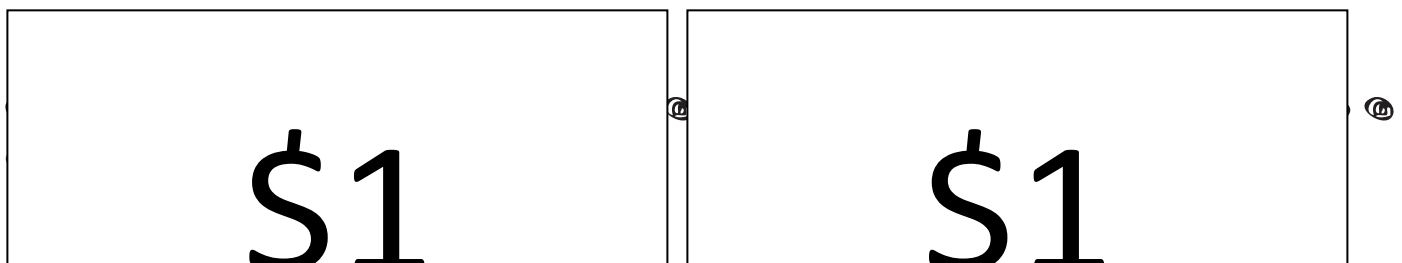
Materials Needed: (Optional) Make New Friends song lyrics poster

Close the meeting by singing Make New Friends and doing a friendship circle.

More to Explore

- Field Trip Ideas:
 - Visit a cookie booth run by an older troop.
- Speaker Ideas:
 - Invite an older Girl Scout to your meeting to talk about the cookie sale.
 - Invite a store manager to speak to the girls about goal setting.

Play Money Template



\$1

\$1

\$1

\$1



Cookie Concentration Cards (Page 1 of 2)

ACTIVITY MATERIALS:



Cut along the dotted line.



Cookie Concentration Cards (Page 2 of 2)

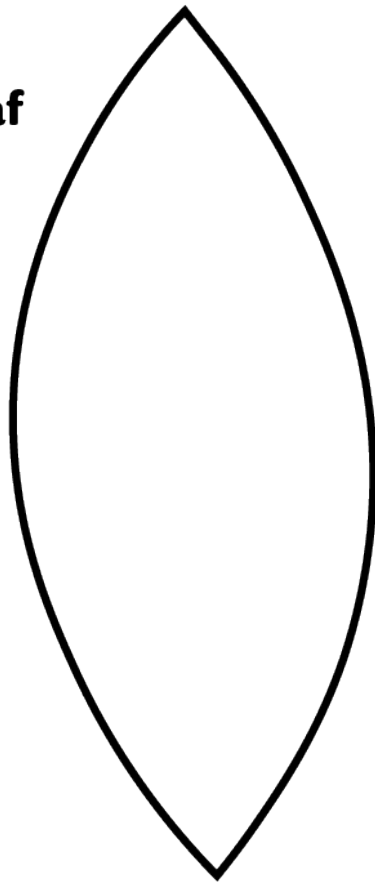
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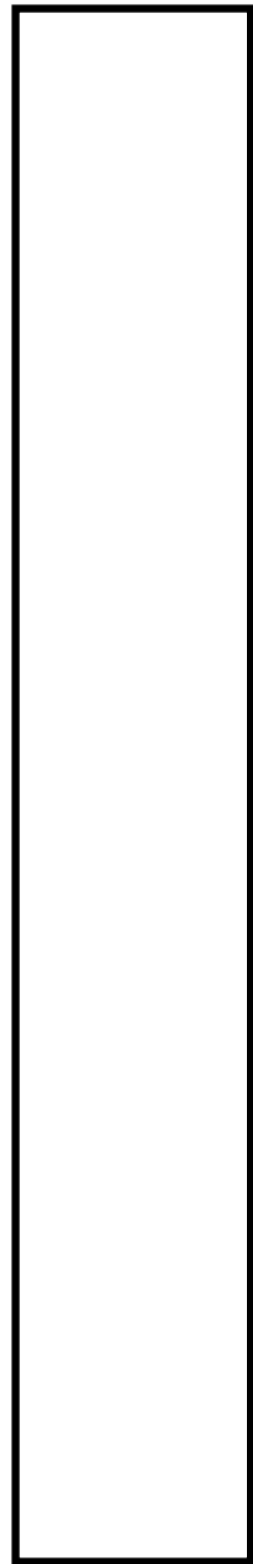
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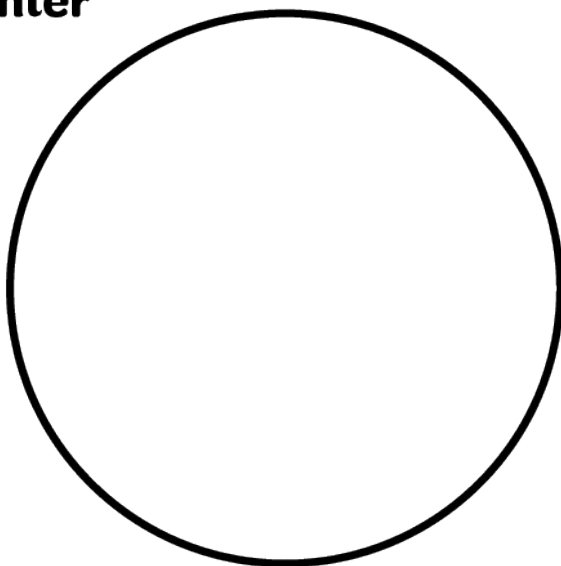
Leaf



Stem



Center



Petals

